



international executives association

June 2009

A publication of the IEA

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We don't have to be in the same room to be on the same page!!

Welcome New Members!

Welcoming new company members to the IEA chapters. (For inclusion, send info to the IEA Director :)

Buffalo

Embassy Suites

Hotel
Erin McGee, Sales Manager

A Best Inc.

Home Remodeling
Tom Arida, President/Owner
www.abestinc.com

Chase Paymentech

Merchant Services
Beverly Traylor-Savoy
Beverly.traylor@chasepaymentech.com

Syracuse

A 2 Z Home Medical Supplies

Medical Supplies
Thomas Manfredi

National Carpet Outlet, Inc.

Carpet & Flooring
Patrick Pfohl, Mike Ariola,

IEA Welcomes New Member:

Executives Association of Great Britain **(London, England)**

2009 President Mike Burnage
Director of Operations Andrea Matyszczyk, andrea@eagb.biz
Website: www.eagb.biz

Executives Association of Great Britain (EAGB) has established itself over many years as one of the foremost business networking organizations in the UK for business of all sizes. Its roots trace back to 1929. While on a business trip to America, Harry Stiles - the Managing Director of Messrs L C Smith & Corona Typewriters Ltd - was introduced to an Executives Association. These had started some 13 years earlier, typically for breakfast meetings, to do business or pass leads to potential business. Harry brought this idea back with him, and told his business friends about it. On 12th March 1930, Harry Stiles & 7 associates, formed a company called "the Executives Association of Great Britain".

Under the motto "Creating Business", EAGB meet monthly in London for lunch and networking at the Dorchester Hotel, when they have a top class speaker and where members can entertain clients and seek out business opportunities.

Other English Regional Executives Associations also meet at the highest quality venues:

* Solent EAGB at the Chewton Glen Hotel

* Thames Valley EAGB at Oakley Court, Maidenhead

* Western EAGB at the Priory Hotel, Bath

Congratulations & News:

Las Vegas

Nannies & Housekeepers USA, Lexy Capp has been named 'Best of Las Vegas' Babysitting Award 2009 for two consecutive years.

KLAS TV 8 Reporter George Knapp and Photojournalist Matt Adams win coveted Peabody Award.

Extreme Home Makeover: Congratulations to Brent Wright & the rest of the LVEA members!

LVEA construction member **Wright Engineers** & 26 of his fellow Execs members completed the task of building & furnishing a new family home in one week for the show Extreme Home Makeover. Brent Wright - Wright Engineers - who "engineered" it all had 26 member firms participate ... including having the furniture donated by LVEA member, **Walker Furniture**. For anyone who missed the televised program, you can go to www.wrightextreme.com to find photos of the project. Executive Director Marguerite Widener says It was a great experience for LVEA members.

Buffalo

Congratulations to Buffalo EA Members **Lougen, Valenti, Bookbinder & Weintraub**, and **IP Logic**, for being chosen as two of the **Best Places to**

Inland Empire (San Bernadino)

Comm-Pre-Tech

Charlie Lemesh

Jure Roofing

Craig Jure

Seattle

Value Builders

Jay Ashberg, President

jay.ashberg@valbuilders.com

Akron

LIFESTYLE LIMOUSINE SERVICE

Edmonton

Something Special Deli Foods Ltd.

Gourmet Food Manufacturer,

Scott Martin, President

www.somethingspecial.com

Cliff's Towing Ltd.

Towing & Recovery Service

Roy Hinteregger

B&B Demolition Ltd.

Demolition Contractor

Bill Knight, President

www.bbdemo.com

Calgary

Focal Point Business Coaching - Alberta

Business Coaching

Kelly Laverty

klaverty@focalpointcoaching.com

Excelus Web Solutions

Web Development

Cory Fisk

coryfisk@excelusweb.com

IEA Leads & DBW (did business with)

Jim Lucas (Edmonton) attended a meeting of the Maui Execs last month:

"I'm glad that I made the time to be there. It is a small group though very active within their sphere. Great hosts regardless of tough times."

Al Hurwitz, Vanex Member

I just got back from London where I watched my first rugby game! I spent a great day at an Executive Box and had a great lunch and watched the home Rugby team beat the visitors all from a private Executive Box at the Twickenham Stoop Stadium where the Harlequin Rugby Team plays and where the captain of the team, Will Skinner visited after the game. And all

Work in Western New York 2009 by Business First.

Buffalo Executives Association is celebrating it's **75th** Anniversary in 2009.

New Orleans

Robert Ramsey NAMED 2008 "GNOEA EXECUTIVE OF THE YEAR"

April 27th at the Rose Garden of Jefferson, **Robert Ramsey** of Ramsey's Diamond Jewelers was named GNOEA 2008 "Executive of the Year"! Robert's family, 79 members and guests were in attendance and all had a great time!

Three special guests were also on hand, George Vestal, Glenna Thomas and Jeff Thomas all from the Seattle Executives Association.

"AEA(Akron Executives' Association) and CEA (Cleveland Executives' Association) are Working Together"

In an effort to combine time, money and camaraderie, Akron members Cindy McFall(IEA President), Renee Amedeo (VP) and Nancy Mahoney (ED) attended the April 3rd Meeting of CEA, not only to meet the members, have Cindy speak to the group about the IEA Conference, but to touch base with ED Mike Fischbach as to ways we can 'shuffle off to Buffalo' together – Mike contacted AEA with his bus information, they are setting up a special Conference Committee to coordinate the plan of having both groups meet, greet and share on the 3 hour bus ride to Buffalo from Akron to Cleveland. AEA VP Renee came back from the CEA meeting with the remark, "this was really worth the trip to meet the CEA members – now, I can place some faces with this organization." Mike also asked for additional information on the AEA dues structure, which Nancy readily shared.

Chapter News & Contact changes:

Kona Executives Association

Executive Director Linda Adams

Email: ladams@hawaii.rr.com

Correction: Reno Executives Association

Phone 775-786-8770

Email barbaraqood@charterinternet.com

Eliminate the web site

Former IEA Director Denise Price / Cannon to:

Alohikea@gmail.com

I hope you'll make a note of this – I'd love to stay in touch!

Charlotte EA Ex. Dir. Ginger Duncan writes: "We are going to Southeast Asia to do Community Development and Humanitarian Aid. It will certainly be a lifestyle change:). We are excited about the opportunity. We believe while it will be challenging, it will be a wonderful opportunity to make a difference.

I've enjoyed the valuable information I've obtained from the IEA. It has been beneficial for our organization. Thanks to everyone for being so hospitable and eager to assist and support. Best wishes to ALL!!

Ginger Duncan, EAC, Charlotte, NC (*the new Director will be named soon*)

2009 IEA CONFERENCE
September 30, October 1, 2 & 3, 2009
WELCOME TO BUFFALO, NY

because I befriended Des Daly & his wife Lisa, from the Executives Association of Great Britain on the IEA cruise last Oct 23 from Florida.

It was a fantastic experience and I cannot thank Des enough for sharing that day with me. It was a fantastic trip only because Des was available.

He also took me to his private club for lunch one day and showed me some of the authentic and aristocratic hotels where he is hoping that the EAGB will host an upcoming IEA conference in London. Wouldn't that be great!! He showed me the venues and they are old but fabulous. I have highest regards for the facilities and members of the EAGB. Des Daly is a credit to their Executive Association and to the IEA.

Members Traveling:

Travelling?

Why not try an IEA member hotel?

(and attend an EA meeting while there!)

VanEx is currently researching options for getting in touch with IEA members to find out if any of them are attending the Winter Olympics and how they might be able to help them out with their needs.

Buffalo

Embassy Suites

Hotel

Erin McGee, Sales Manager

Whistler (Vancouver) BC

Wildwood Lodge

www.wildwoodlodge.com

Al Hurwitz

Al@alhurwitz.com

Calgary

Banff Park Lodge

Janet Johanson

Toll Free: 1-800-661-9266 Ext: 3

jjohanson@banffparklodge.com

<http://www.banffparklodge.com>

<http://www.bowview.com/>

Fort Lauderdale

Lago Mar Resort & Club

www.lagomar.com

Walter Banks

reservations@lagomar.com

Fort Lauderdale

LXR Luxury Resorts & Hotels

Hotels

Bill Stanton

wstanton@luxuryresorts.com



Niagara Falls = BUFFALO, NEW YORK

Instructions for Booking a Room for the 2009 IEA Conference:

Rooms must be booked by June 29th, 2009 in order to insure availability. Each room booked will come with one complimentary IEA Fleece jacket.

Additional Guests may purchase the jackets in advance for \$25.00 by sending an e-mail to Cheryl Meyer at

info@buffaloexecutivesassociation.com. The jackets will not be available at the conference and must be ordered, and paid for, in advance. This is a high quality, navy blue fleece jacket with the IEA logo on the upper back. Very stylish, and you never know if you're going to need to keep warm in Buffalo!

Call 1-800-EMBASSY (1-800-362-2779) and request the Intl Executives Assn room block to receive the discounted rate of \$159.95 per night (two people). There are a limited number of rooms available, with either two Queen beds or one King bed. Rooms will be let on a first-come, first-served basis. All rooms provide guests with a full breakfast and the Manager's evening reception (two hours of open bar and hors d'oeuvres).

Embassy Suites Buffalo, 200 Delaware Avenue, Buffalo, NY 14202

Phone: 716-842-1000

Recommendations for Post Conference "Play":

***Advance Reservations required – extra cost – see Conference Notes for full details, or visit the posted websites to make reservations.*

Friday, October 2, 2009

5:00 pm – 8:30 pm **Rockin' at the Knox**

–

9:00 pm **Anchor Bar** - Dinner at the Home of the Original Buffalo Chicken Wing

Don't forget to enjoy Buffalo's great nightlife, with the very happening Chippewa Street located just ½ block from the hotel. For further details visit:

<http://www.buffaloplace.com/play/nightlife.html>

Saturday, October 3, 2009

1. **Niagara Falls, New York** – https://secure.ticket-ops.com/Niagara_USA_Discovery_Pass/eDirect
2. **Architectural Tour of Frank Lloyd Wright designs**
<http://www.darwinmartinhouse.org/tours.php>
3. **Take a Free Tour of Buffalo's emerging waterfront** <http://www.spiritofbuffalo.com/adventures/>

954-728-3533

www.luxuryresorts.com

Miami FL

Miami Airport Marriott

www.marriott.com

John Mulrey

john.mulrey@marriott.com

Abbotsford BC

Ramada Place

www.ramadaabbotsford.com

San Francisco CA

Queen Anne Hotel

www.queenanne.com

Michael Wade sales@queenanne.com

Las Vegas NV

Gold Coast (Boyd Gaming)

<http://www.boydgaming.com/>

Mary Ann Burns

maryannburns@boydgaming.com

Nanaimo BC

Coast Bastion Inn

www@coasthotels.com

Kerry Pearce

k.pearce@coasthotels.com

Palm Beach FL

Palm Beach Gardens Marriot

www.marriott.com/pbipb

Roger Amidon

rogeramidon@marriott.com

Warwick RI

Radisson Airport Hotel

www.radisson.com/warwickri

Cheryle LaBanca clabanca@jwu.edu

Red Deer AB

North Hill Inn

<http://www.northhillinn.com/>

Joyce Boone (no email)

Charlotte NC

Hampton Inn & Suites Southpark

Fay.Gibson@Hilton.com

<http://www.hamptonsouthpark.com/>

Seattle WA

Crowne Plaza Hotel

Cristy Smith, General Manager

4. Golf at Brierwood Country Club. For Reservations, call Jamie Evan at (716) 648-2700 jevan@palmergolf.com

5. Niagara Falls Casino - www.senecaniagaracasino.com

6. If shopping is your thing, Fashion Outlet Mall in Niagara Falls. For further info, go to:
<http://www.fashionoutletsniagara.com/>

Please address ALL inquiries re the 2009 IEA Conference to:

Cheryl Samilio Meyer, Executive Director
Buffalo Executives Association

3500 Main St, Suite 130, Buffalo, New York 14226
(716) 852-6916

info@buffaloexecutivesassociation.com

www.bfloexecs.com

Executives Association News:

EA Featured Member: Jeff Riley, CEO, Dinerware Inc. Joining the Seattle Executive Association in November of 2008, restaurant software developer, Dinerware, Inc., is one of the newer member organizations in the Pacific Northwest. Dinerware was founded in 2000 to develop a simpler and more reliable point-of-sale (POS) system for restaurants. The function of a POS system is to automate the workflow within the restaurant by capturing food orders through a touchscreen interface and then routing them to kitchen printers or video screens located in various food preparation areas, facilitating a great guest experience, tracking labor and payroll information, securely processing payment transactions, and providing management reporting across all activities.

Dinerware CEO, Jeff Riley, believes there is an exciting opportunity to network with other IEA chapters for both membership development and lead sharing purposes. "Unlike many EA member organizations, Dinerware is a multi-national business with independent dealers in many of the regions represented by IEA chapters", he goes on "and based on our relatively narrow classification of 'restaurant POS software', I thought it made sense for us to reach out and introduce ourselves through the IEA newsletter."

Dinerware's approach is unique because they've developed a system that has been designed to require minimal ongoing support and training needs, and many POS systems are not well liked by their users because they frequently break down and require high support and maintenance costs to keep running. "In a recent customer survey, 92% of our customers said they either would or probably would recommend Dinerware to another restaurant. While that number is pretty impressive, we are committed to making it grow even more. Word of Mouth is critical amongst restaurant operators, and we feel some of our most important marketing work is being done by our product development and customer support teams.", says Jeff.

If you are involved in membership development for your chapter and would like to contact your area's Dinerware dealer, or if you know any restaurants who might benefit from a system like Dinerware, please contact Jeff at jeffr@dinerware.com or (206)388-2869.

csmith@cphotelseattle.com

www.crowneplaza.com

London ON

Station Park Allsuite Hotel

www.stationparkinn.ca

lfrench@stationparkinn.ca

Edmonton, AB Can

The Westin Edmonton

Brenda MacGregor

www.westin.com/edmonton

Akron (Cuyahoga Falls) OHSheraton

Suites

www.sheratonakron.com

Deborah Mason

dmason@sheratonakron.com

brenda.macgregor@westin.com

Honolulu HI

Outrigger Hotels & Resorts

www.outrigger.com

Dean Nakasone

dean.nakasone@outrigger.com

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